

# Real Estate



South Florida State College offers you an opportunity to enter the real estate field while you direct your own business, choose your own schedule and have unlimited earning potential. To become a professional real estate agent, call 863-784-7034 or visit [www.southflorida.edu/corporatetraining](http://www.southflorida.edu/corporatetraining) for the most current schedule. Like us on facebook at SouthfloridaCCE.



## Real Estate Agent & Broker

### Florida Real Estate Principles, Practices and Law - \$299

Campus	Building	Room	CRN	Dates	Days & Time
Highlands	H	110	21364	Feb. 18—Apr. 14, 2020	Tuesday 6 - 10 p.m.; Saturdays, 8 a.m. - 5 p.m.

Florida Real Estate Principles, Practices, and Law is the most comprehensive pre-licensing course that keeps up with the most recent legislative changes in Florida. The content aligns with the Florida Division of Real Estate's course syllabus. This 64-hour course is offered for eight weeks, every Tuesday and some Saturdays (Feb. 22, Mar. 7, Mar. 28 and Apr. 11). You are required to purchase textbook: Florida Real Estate Principles, Practices and Law, 43rd Edition, ISBN: 978-1475498219. Must have a high school diploma or equivalency. (State of Florida Course Approval Number 16869). To register, call **863-784-7405**.

### Florida Real Estate Broker Pre-License - \$450

Campus	Building	Room	CRN	Dates	Days & Time
Highlands	H	110	14167	August 24—Oct. 26, 2020	Mondays and Wednesdays; 8:30 a.m.—12:30 p.m.

If you are looking at becoming a real estate broker in Florida, South Florida State College is now offering the pre-licensing broker course. You must meet the state of Florida real estate broker license requirements. FREC requires all applicants to complete an approved 72-hour broker pre-licensing course with a minimum grade of a 70% and pass the end of course Florida real estate broker exam with a minimum grade of 75%. This course is designed to teach you what you need to know to be successful on your exam. You are permitted to take the Florida real estate broker exam twice, however if you fail the exams after two attempts, you will be required to take the 72-hour Florida real estate broker course again. Further Florida Real Estate Broker License Requirements are as follows:

- Hold an active sales associate license for at least 24 months out of the past 5 years
- Complete and pass a state approved 72-Hour broker pre-licensing course
- Receive approval for your state application (including finger printing and background check)
- Be at least 18 years of age
- Have a high school diploma or GED
- Pass the Florida state examination

Once you have started your Florida real estate broker course, you must also complete and submit your real estate license application to the Department of Business and Professional Regulation. Applications for the Florida real estate broker license must be submitted, along with fingerprints, and the appropriate license fee. You are required to purchase textbook: Florida Real Estate Broker's Guide, 7th Edition (ISBN 978-1-4754-8496-0) and it was published in December 2019. (State of Florida Course Approval Number 0023695) To register, call **863-784-7405**.

Corporate and Community Education Department • 863-784-7034 • [corporatetraining@southflorida.edu](mailto:corporatetraining@southflorida.edu) • [www.southflorida.edu/corporatetraining](http://www.southflorida.edu/corporatetraining)

Students that are registered and paid will receive first priority for enrollment in the course. Enrollment numbers must be achieved in order for course to be offered. All classes are subject to change. No refunds after class begins.

## English for the Profession

### Learn and Improve English Skills for the Real Estate Industry

SFSC offers an ESOL course at no cost. This course will help you learn and improve your English skills and vocabulary which will allow you to enter the real estate career field and advance in this occupation. Location, days and times vary; visit our website for the schedule [southflorida.edu/esol](http://southflorida.edu/esol). Select the time and location in Highlands or Hardee County that best fit your schedule and attend the first class. During this introductory class, the instructor will assist you with the registration process for the ESOL program.

### Aprenda y Mejore sus Conocimientos de Inglés Relacionados a la Industria de Bienes Raíces

SFSC ofrece clases de ESOL (Inglés como segundo lenguaje) sin ningún costo. Este curso le ayudará a aprender, mejorar y expandir su vocabulario en esta área, permitiéndole entrar en esta profesión o avanzar en esta carrera. Hay diferentes ubicaciones, días y horas. Por favor visite nuestra página web para ver los diferentes horarios: [southflorida.edu/esol](http://southflorida.edu/esol). Seleccione los días y ubicación que mejor se adapten a su horario y asista a su primera clase. Durante la primera clase el instructor lo asistirá con el proceso de matrícula para las clases del programa ESOL.

## Photography

### Photography - Classes start at \$99

SFSC offers an array of photography courses online. Explore digital photography, secrets of better photography, and mastering your digital camera. A new session of each course opens each month, allowing you to enroll whenever your busy schedule permits! How does it work? Once a session starts, two lessons will be released each week, for the six-week duration of your course. You will have access to all previously released lessons until the course ends. Keep in mind that the interactive discussion area for each lesson automatically closes 2 weeks after each lesson is released, so you're encouraged to complete each lesson within two weeks of its release. To register, visit [www.ed2go.com/sfsc](http://www.ed2go.com/sfsc). **The 2019 classes begin each month on the following dates: Jan. 16, Feb. 13, March 13, April 17, May 15, June 12, July 17, Aug. 14, Sept. 11, Oct. 16, Nov. 13 and Dec. 11.**

## Business

### Introduction to QuickBooks, Many versions to choose from – Classes starting at \$99

Gain control of the financial accounting of your business using this powerful software program, including how to create statements and invoices and track payables and receivables. To register, visit [www.ed2go.com/sfsc](http://www.ed2go.com/sfsc).

### Intermediate QuickBooks, Many versions to choose from – Classes starting at \$99

Go beyond the basic introductory concepts and learn how to gain more control and improve productivity while using QuickBooks. To register, visit [www.ed2go.com/sfsc](http://www.ed2go.com/sfsc).

### Performing Payroll in QuickBooks, Many versions to choose from – Classes starting at \$115

Master more advanced techniques for this powerful database program, including importing Excel spreadsheets as tables, creating query calculations to crunch numbers, and using Visual Basic to automate common tasks. To register, visit [www.ed2go.com/sfsc](http://www.ed2go.com/sfsc).

# SFSC Corporate & Community Education

Serving Highlands, Hardee and DeSoto counties for over 50 years!



## Highlands Campus

600 West College Drive  
Avon Park, FL 33825  
863-453-6661

## Hardee Campus

2968 U.S. 17 North  
Bowling Green, FL 33834  
863-773-3081

## DeSoto Campus

2251 N.E. Turner Avenue  
Arcadia, FL 34266  
863-993-1757

## Lake Placid Center

500 East Interlake Boulevard  
Lake Placid, FL 33852  
863-465-3003

South Florida State College is an equal access/equal opportunity institution.

South Florida State College is accredited by the Southern Association of Colleges and Schools Commission on Colleges (SACSCOC) to award the associate and baccalaureate degree. Contact SACSCOC at 1866 Southern Lane, Decatur, Georgia 30033-4097 or call 404-679-4500 for questions about the accreditation of South Florida State College.