



EXHIBIT "I"

OFFICE OF THE PRESIDENT

Item 8.2

PRESENT TO BOARD: JANUARY 26, 2022

TO: SOUTH FLORIDA STATE COLLEGE
DISTRICT BOARD OF TRUSTEES

FROM: THOMAS C. LEITZEL

A handwritten signature in blue ink, appearing to read "Tom", is placed over the name Thomas C. Leitzel.

SUBJECT: AUTHORIZATION FOR LAERDAL PURCHASE CLINICAL IMMERSION
CENTER UPGRADE

The SFSC Clinical Immersion Center for Health Sciences Education, as funded by the Florida Legislature (2020-2021), is in the process of upgrading its current technology as well as purchasing and installing additional simulation equipment. Healthcare is the number one job sector in the College's service district. The approval of the equipment purchase sought today will provide a significant portion of the transformation of the current skills laboratory space into a center wherein simulation-enhanced learning and other innovative technologies will be utilized to prepare students across the health science disciplines for contemporary healthcare settings. The goal of the center is to strengthen the talent pipeline by providing opportunities for students and area healthcare providers to advance their level of education in an effort to achieve and maintain a high level of expertise.

The College has identified Laerdal Medical Corporation as our vendor to provide Universal Patient Simulators, preventative maintenance, and staff professional development to upgrade and support the existing Laerdal equipment housed in the Health and Science Education Center. Laerdal is the sole manufacturer and world-wide distributor of the simulation equipment in use at the College. Laerdal is also the sole authorized provider of post-sales support and education.

We respectfully recommend that the DBOT approve the agreement with Laerdal Medical Corporation to purchase equipment, maintenance, and professional development services as quoted at ~\$488,739.00.

SUGGESTED MOTION:

Move to approve the agreement with Laerdal as presented.