SOUTH FLORIDA STATE COLLEGE FOUNDATION, INC. BOARD OF DIRECTORS MEETING MINUTES BOARD ROOM, SFSC HIGHLANDS JANUARY 14, 2025

Members Present:

Ms. Julie Barber	Mr. Rick Bateman	Mrs. Cheryl Brown
Dr. Catherine Cornelius	Mr. Devon Donaldson	Mr. Don Elwell
Dr. Darrell Jensen	Mrs. Lisa Jarrett	Dr. George Mousa
Mr. Parker Hall		

Excused:

Mr. Fred Hawkins	Dr. Vinod Thakkar	Judge Heather Beato
Mrs. June Weyrauch		

Others Present:

Mrs. Jamie Bateman	Miss Taylor Massey	Mrs. Anastasia Fuchser
Dr. Benjamin Carter	Dr. Michelle Heston	Mr. Bob Swaine
Mrs. Teresa Vorous		

I. CALL TO ORDER

At 5:30 p.m., Dr. Jensen, President called to order the meeting of the South Florida State College Foundation.

II. APPROVAL OF MINUTES

Dr. Jensen requested a review of the September 10, 2024, Foundation Board meeting minutes.

III. FINANCIAL REPORTS

Mrs. Vorous reviewed the Consolidated Balance Sheet, the Investment Returns, and the Statement of Activities as of November 30, 2024. Mrs. Bateman reviewed the Gift Summary Report from November 1, 2024, through December 31, 2024. There were no questions or concerns. Mr. Donaldson made a motion, seconded by Mrs. Brown to approve the Financial Reports as presented. The motion carried unanimously.

IV. WARRANT LIST

Mr. Elwell reviewed the Warrant List from October 1, 2024, through November 30, 2024. There were no questions or concerns. Dr. Cornelius made a motion, seconded by Mr. Bateman, to accept the Warrant List as presented. The motion passed unanimously.

V. PRESIDENT'S COMMENTS

Mr. Hawkins was not able to attend so there were no comments.

VI. TAKE STOCK IN CHILDREN

Dr. Carter shared that the Take Stock team has increased their recruiting efforts this year and are currently at 112 students. Dr. Carter announced that one of our students, Jalia Charley, has been named a finalist for the Take Stock in Children Leaders for Life fellowship.

VII. FOUNDATION UPDATES

- a. Mrs. Bateman shared a review of the master calendar and the upcoming Foundation events.
- b. Mrs. Bateman recognized and thanked our annual sponsorships for 2025. Mrs. Bateman shared that last year's overall sponsorship total was \$38,000, and this year, it is \$60,000.
- c. Mrs. Bateman reminded the Board members to complete the Annual Accountability survey after the meeting.
- d. On January 9, Mrs. Bateman met with realtor group, Marcus Millichap, about the Hotel Jacaranda. Mrs. Bateman shared that they seemed very interested and willing to help.
- e. Mrs. Bateman shared the following Appropriation Requests for this year: \$950,000 for the Revitalization of the Hotel Jacaranda, \$3,750,000 for the Driver Training Facility, and \$3,000,000 for Enduring Impact.
- f. Mrs. Bateman had the opportunity to speak with a P3 Development Advisory Services, Brailsford and Dunlavey with the help of the District Board of Trustee's attorney, Scott Cole.

Mrs. Bateman shared a packet of information with the board to review on the services they provide. She mentioned that these are examples of what a P3 company can do for housing versus the efforts that we would take on to hold the note ourselves and work through each step of the project initiation to completion. Mrs. Bateman will follow up with them for more clarification of the exact role they play and the dorm style.

- g. Mrs. Bateman shared the next steps and considerations for the Capital Campaign for the dorms. Mrs. Bateman asked the Board for the ability to move forward with the Capital Campaign.
- h. Mrs. Bateman had the honor of speaking this weekend at the Highlands County Bar Association Gala, where she showcased two of our students and also announced their successful accomplishment of taking their Endowed Scholarship Level up to \$168,000. It started at \$70,000 with a goal of \$100,000 in seven years, and they completed it in five years.

VIII. ALUMNI RELATIONS AND COMMUNITY OUTREACH

Anastasia shared the student spotlight of the month, Melissa, who received the Edward K. Roberts Scholarship.

Mrs. Fuchser shared this year's Giving Tuesday theme; It's Possible with Your Support was a success. She announced that we set a goal of \$10,000, but we surpassed that amount, hitting a total of \$12,821! We had 56 total donors, which is an increase from last year's 41 donors.

Mrs. Fuchser announced that the 8th Annual Million Dollar Hole in One Golf Shootout is this weekend, and we are going into the event with \$6,488 in income. We added a new 10k Putt Challenge and are hoping it brings in another group of participants.

Mrs. Fuchser shared a recap of the Jacaranda Jubilee and Christmas luncheon. She announced that 98 out of the 108 RSVP'd came to the Jacaranda Jubilee on December 2 and 160 guests attended the Foundation's Christmas Luncheon on December 5. The total profit for the Christmas luncheon was \$3,419.99.

Mrs. Fuchser announced and shared the 2025 Annual Sponsorships totaling \$60,000. She thanked AdventHealth for their Platinum Level Sponsorship and thanked Duke, Duke Energy, Bill Jarrett Ford, MidFlorida Credit Untion, the Mosaic Company, Cowpoke's Watering Hole, South State Bank, and C&C Plumbing for their continued support. Mrs. Fuchser is excited to have Marmer Construction and Oak Creek Preserve join us this year. She hopes to continue to grow these annual sponsors in the years to come.

Mrs. Fuchser shared that they hosted 9 Panther Partner Lunch and Tours between all 3 campuses in 2024. She is focusing on our community businesses and sharing with them all that we have for future and current employees. She already has 2 scheduled

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for 2025 so far and is looking to bring in all 5 Chamber of Commerce for a tour in the spring.

Mrs. Fuchser announced the third annual South Florida State College Alumni Society Hall of Fame Honoree, Coach Jeff Sikes. He was inducted on December 5 at the Foundation's Annual Christmas Luncheon.

Mrs. Fuchser will be hosting the First Annual Alumni Association Reunion on February 22. It will be a social held before the doubleheader of baseball and softball game. This event will be open to all Alumni, and the Board is invited to come out and attend.

Mrs. Fuchser is continuing the Alumni Membership Card Program and working on new benefits and adding new businesses. In 2024, she added 2 new lifetime memberships for a total of 9.

Mrs. Fuchser will be helping with Club Rush on the SFSC Highlands Campus on January 30.

IX. TIME FOR DIRECTORS

Dr. Jensen asked the Board if they had any additional questions, comments, and concerns. There were none.

X. ADJOURNMENT

There being no further discussion, Dr. Jensen adjourned the meeting at 1:06 p.m.

Respectfully Submitted,

Dr. George Mousa

Board Secretary